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PHILIP TERRENCE HOPMANN

Current Position:

Professor of International Relations
Conflict Management Program
Paul H. Nitze School of Advanced International Studies (SAIS)
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BIOGRAPHY:

P. Terrence Hopmann is Professor of International Relations in the Conflict Management Program at SAIS, where he served as program director from 2008-15. He works primarily in the areas of international security, negotiation, and conflict management. His research focuses on theories of international negotiation and conflict resolution; on negotiations on arms control and disarmament, primarily in Europe; and on the role of international institutions, especially the Organization for Security and Cooperation in Europe (OSCE). His major book is entitled *The Negotiation Process and the Resolution of International Conflicts* (University of South Carolina Press, 1996), currently being revised and updated in collaboration with Sinisa Vukovic. In addition, based on more than 40 years of research on the CSCE/OSCE, he is currently writing a book manuscript tentatively titled, "*An End to the Beginning of All Wars: The OSCE Role in Conflict Management Since the End of the Cold War.*"

Prior to joining SAIS in 2008, Hopmann was Professor of Political Science at Brown University from 1985-2008, where he served as Chair of Political Science from 2005 through June 2008. There he also directed the International Relations Program, the Center for Foreign Policy Development, and the Global Security Program in the Thomas J. Watson Jr. Institute of International Studies.

Born and raised in Saint Louis, Missouri, Hopmann received his B. A. in 1964 from Princeton University's Woodrow Wilson School of Public and International Affairs and

his M.A. in 1965 and his Ph.D. in Political Science in 1969 from Stanford University. From 1968 through 1985, he served in the Political Science Department at the University of Minnesota, where he also directed the Quigley Center of International Studies and later the Stassen Center for World Peace in the Hubert H. Humphrey Institute of Public Affairs. At Brown he established the International Relations Program in 1986, and then became Director of the Center for Foreign Policy Development in 1993, which later became the Global Security Program in the Thomas J. Watson Jr. Institute for International Studies, which he directed until 2004. After returning from a sabbatical leave in Washington, DC and Vienna, Austria in academic year 2004-05, he was appointed chair of Brown's Political Science Department.

In academic year 2004-05 he was a Fellow at the Woodrow Wilson International Center for Scholars in Washington, DC, and in the spring and summer of 2005 he was Fulbright Visiting Professor at the Vienna Diplomatic Academy in Vienna, Austria. There he participated in preparing a report coordinated by the Centre for OSCE Research at the University of Hamburg as part of a process of evaluating reform of the OSCE. He was also a featured speaker at an event in Helsinki organized by the Foreign Minister of Finland to commemorate the 30th anniversary of the signing of the Helsinki Final Act in 1975.

In academic year 1997-98, Hopmann was recipient of a Fulbright Fellowship to the Organization for Security and Cooperation in Europe in Vienna, Austria, and of a Jennings Randolph Senior Fellowship at the United States Institute of Peace in Washington, DC, where he conducted research and writing on the role of the OSCE in conflict management in the former Soviet Union and the Balkans region. He served as a public member of the US Delegation to the OSCE Review Conference, held in conjunction with the OSCE Summit, in Istanbul in November 1999.

Hopmann has been a research fellow of the Carnegie Endowment for International Peace in Geneva and twice has been a Fulbright-Hays fellow in Belgium, where he taught courses on transatlantic relations at the College of Europe in Bruges and the University of Louvain-la-Neuve. He served from 1984-92 as a frequent consultant to the United Nations Development Programme and the UN Economic Commission for Latin America and the Caribbean, to the Foreign Ministries of Mexico and Brazil, and to the United Nations University for Peace in Costa Rica, which included the presentation of workshops on international negotiations for diplomats from throughout Latin America. He has also worked with the Training Program of the US Institute of Peace; he has developed and managed USIP's on-line training course for US volunteers with the OSCE.

From 1980-1985, Hopmann served as editor of the *International Studies Quarterly*, the flagship journal of the International Studies Association. He was a Vice President of the International Studies Association in 1991-92. He was co-chair in 1998 of the program of the joint conference of ISA and the Standing Group on International Relations of the European Consortium for Political Research, held in Vienna, Austria. In 2003 he was co-chair of a joint conference between the International Studies Association (North

America) and the Central and East European International Studies Association held in Budapest, Hungary. He was Program Co-Chair of the ISA Annual Convention in Toronto in 1979. In 2006 he was the recipient of the Ladd Hollist Award for Distinguished Volunteer Service to the International Studies Association.

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Personal Data:

Born June 25, 1942; Saint Louis, Missouri, USA
Married to Marita R. Hopmann (August 24, 1968)
Children: Alexander, born February 22, 1971
Nicholas, born May 17, 1977

Education:

A. B., Princeton University, Woodrow Wilson School of Public and
International Affairs and Special Program in European Civilization
(Honors and Phi Beta Kappa), 1964

M.A., Stanford University, Department of Political Science, 1965

Ph.D., Stanford University, Department of Political Science, 1969: Dissertation:
“International Conflict and Cohesion in International Political Coalitions:
NATO and the Communist System during the Postwar Years.”

Current Position:

Johns Hopkins University, School of Advanced International Studies:
Professor of International Relations, 2008-present
Director of the Conflict Management Program, 2008-2015
Professorial Lecturer, 2000-08

Previous Positions:

Brown University, 1985-2008:
Professor Emeritus of Political Science 2008-present
Professor of Political Science, 1985-2008
Chair, Department of Political Science, 2005-08

University of Minnesota, 1968-1985:

Department of Political Science:

Professor, 1980-1985; Associate Professor, 1973-1980; Assistant Professor, 1968-1973

Harold Scott Quigley Center of International Studies:

Director, 1976-1982; Associate Director, 1974-1975; Assistant Director, 1970-1971

Hubert Humphrey Institute of Public Affairs

Adjunct Professor, 1980-1985; Associate Professor, 1976-1980
Faculty Coordinator, Harold E. Stassen Project on World Peace, 1983-85

Stanford University:

Instructor, Freshman Seminar, 1967-1968.

Teaching Assistant, Department of Political Science, 1967-1968.

Research Assistant, Stanford Studies of International Conflict and Integration, 1965-1967.

Publications:

Books:

The Negotiation Process and the Resolution of International Conflicts.

Columbia, SC: South Carolina University Press, 1996. [Currently being revised in collaboration with Sinisa Vukovic.]

Rethinking the Nuclear Weapons Dilemma in Europe (co-edited with Frank Barnaby with Forward by Harlan Cleveland). London: Macmillans and New York: St. Martin's Press, 1988.

Unity and Disintegration in International Alliances: Comparative Studies (co-authored with Ole R. Holsti and John D. Sullivan). New York and London: John Wiley and Sons, 1973. (Reprinted: Lanham, Maryland: University Press of America, 1984).

Monographs:

“Korea: Managing a Nuclear Crisis,” (editor and Introduction with Sinisa Vukovic; Conclusion) (Washington DC: SAIS Conflict Management Program, 2018).

“Understanding the ‘Hybrid’ Conflict in Ukraine,” (editor, Introduction and Conclusion) (Washington, DC: SAIS Conflict Management Program 2017).

“Negotiating the Nagorno-Karabakh Conflict,” Co-editor with I. William Zartman, Special Issue of *International Negotiation*, Vol. 15, No. 1 (2010).

Identifying the Cutting Edge: The Future Impact of the OSCE (with Wolfgang Zellner, Pál Dunay, Victor-Yves Ghebalí, Sinikukka Saari, and Andrei Zagorski). Hamburg, Germany: Centre for OSCE Research, Institute for Peace Research and Security Policy at the University of Hamburg, 2008

Managing Change in Europe: Evaluating the OSCE and Its Future Role: Competencies, Capabilities, and Missions (with Wolfgang Zellner, Alyson Bailes, Victor-Yves Ghebalí, and Andrei Zagorski). Hamburg, Germany: Centre for OSCE Research, Institute for Peace Research and Security Policy at the University of Hamburg, 2005.

Building Security in Post-Cold War Eurasia: The OSCE and U.S. Foreign Policy. Washington, D.C.: United States Institute of Peace, Peaceworks #31, 1999.

Integration and Disintegration in the Former Soviet Union: Implications for Regional and Global Security (co-authored with Stephen D. Shenfield and Dominique Arel). Providence, RI: Thomas J. Watson Jr. Institute for International Studies, Occasional Paper #30, 1997.

Teoría y Procesos en Negociaciones Internacionales, (trans. by Guadalupe Sánchez de Freymond). Santiago, Chile: United Nations Development Program/Economic Commission for Latin America and the Caribbean, Documento de Trabajo no. 8, 1990.

Cumulation in International Relations Research (co-edited with Dina A. Zinnes and J. David Singer), Denver: University of Denver Monograph Series in World Affairs, 1981.

Articles and Book Chapters:

“When is ‘Enough’ Enough? Settling for Suboptimal Agreement,” in I. William Zartman (ed.) *How Negotiations End* (Cambridge, UK: Cambridge University Press, forthcoming 2019).

“Satisficing in International Mediation: Framing, Justifying and Creating Outcomes in Peacemaking” (with Sinisa Vukovic), in Jonathan Wilkenfeld, Kyle Beardsley, and David Quinn (eds.), *Handbook on Mediating International Crises* (Cheltenham, UK: Edward Elgar, 2019).

“Negotiating the Ukraine-Crimea Crisis,” in Fen Osler Hampson and Mikhail Troitsky (eds.), *Tug of War: Negotiating Security in Eurasia* (Waterloo, ON: Queens-McGill CIGI Press, 2017), pp. 101-116.

- “The OSCE’s Role in Conflict Management: What Happened to Co-operative Security?” in Institute for Peace Research and Security Policy at the University of Hamburg (ed.), *OSCE Yearbook 2016* (Baden-Baden: Nomos Verlagsgesellschaft, 2017). [Also in German and Russian]
- “From Helsinki I to Helsinki II? The Role of the Neutral and Non-aligned States in the OSCE,” in Heinz Gärtner (ed.), *Engaged Neutrality*, Lanham MD: Lexington Books, 2017.
- “The OSCE’s Contrasting Roles in Managing the Ukraine/Crimea Crises in 1992-96 and 2014-15,” in Institute for Peace Research and Security Policy at the University of Hamburg (ed.), *OSCE Yearbook 2015* (Baden-Baden: Nomos Verlagsgesellschaft, 2016). [Also in German and Russian]
- “The United States and the OSCE after the Ukraine Crisis,” *Security and Human Rights*, Vol. 26, No. 1 (2015), pp. 33-47.
- “Democratization, Great Power Cooperation, and International Organizations” The OSCE and the Democratic Peace,” in Heinz Gärtner, Jan Willem Honig and Hakan Akbulut (eds.), *Democracy, Peace and Security* (Lanham, MD: Lexington, 2015), pp. 81-102.
- “Minsk Group Mediation of the Nagorno-Karabakh Conflict: Confronting an ‘Intractable Conflict’” in Institute for Peace Research and Security Policy at the University of Hamburg (ed.), *OSCE Yearbook 2014* (Baden-Baden: Nomos Verlagsgesellschaft, 2015). [Also in German and Russian]
- “The Verification Debate and its Effects on the Negotiation Process,” in Mordecai Melamud, Paul Meerts, and I. William Zartman (eds.), *Banning the Bang or the Bomb? Negotiating the Nuclear Test Ban Regime* (Cambridge, UK: Cambridge University Press, 2014), pp. 32-57.
- “Negotiation Training for Inspectors,” in Mordecai Melamud, Paul Meerts, and I. William Zartman (eds.), *Banning the Bang or the Bomb? Negotiating the Nuclear Test Ban Regime* (Cambridge, UK: Cambridge University Press, 2014), pp. 326-340.
- “Issue Content and Incomplete Negotiations,” in Guy Olivier Faure (ed.), *Unfinished Business: Why International Negotiations Fail* (Athens, GA: University of Georgia Press, 2012).
- “The Debate in the U.S.: Towards Obama’s Vision of a World without Nuclear Weapons,” in Heinz Gärtner (ed.), *Obama and the Bomb: The Vision of a World Free of Nuclear Weapons* (Frankfurt am Main: Peter Lang Verlagsgruppe, 2011).

- “Conclusion: Homage to I. William Zartman,” *International Negotiation*, Vol. 16, No. 1 (2011), pp. 191-194.
- “International Organizations and Non-State Actors, Russia and Eurasia: The OSCE,” in Maria Raquel Freire and Roger E. Kanet (eds.), *Russia in Eurasia: External Players and Regional Dynamics* (Hampshire, UK: Palgrave Macmillan, 2010), pp. 238-270.
- “Synthesizing Rationalist and Constructivist Perspectives on Negotiated Cooperation,” in I. William Zartman and Saadia Touval (eds.), *International Cooperation: The Extents and Limits of Multilateralism* (Cambridge, UK: Cambridge University Press, 2010), pp. 95-110.
- “Overcoming the Nagorno-Karabakh Stalemate” (with I. William Zartman), *International Negotiation*, Vol. 15, No. 1 (2010), pp. 1-6.
- “Constituting a Reunified Cyprus: A View from the USA,” *Journal of Balkan and Near Eastern Studies*, Vol. 11, No. 4 (December 2009), pp. 413-426.
- “The OSCE Role in European and Transatlantic Security: Does it have a Future?” in Roger E. Kanet (ed.), *The United States and Europe in a Changing World* (Dordrecht, Netherlands: Republic of Letters, 2009), pp. 83-112.
- “Negotiation Risk: Controlling Biological Weapons,” in Rudolf Avenhaus and Gunnar Sjoestedt, *Negotiation Risk: International Talks on Hazardous Issues* (Heidelberg: Springer-Verlag GmbH, 2009).
- “On the Way to a Constitutional Convention for Cyprus: A View from the United States,” in Andreas Auer and Vasiliki Triga (eds.), *A Constitutional Convention for Cyprus* (Berlin: Wissenschaftlicher Verlag, 2009), pp. 29-36.
- “The Future Impact of the OSCE: Business as Usual or Revitalization?” Institute for Peace Research and Security Policy at the University of Hamburg (ed.), *OSCE Yearbook 2008* (Baden-Baden: Nomos Verlagsgesellschaft, 2009), pp. 75-90. Also published as “Die zukünftige Bedeutung der OSZE: ‘Business as usual’ oder Revitalisierung? Institut für Friedensforschung und Sicherheitspolitik an der Universität Hamburg, *OSZE-Jahrbuch 2008* (Baden-Baden: Nomos Verlagsgesellschaft, 2009), pp. 79-96.
- “The OSCE Response to 9/11,” in *European Security after September 11 and the War in Iraq*, in Ian Cuthbertson and Heinz Gärtner (eds), London: Palgrave/Macmillan, 2005).

- “The OSCE Role in Eurasian Security” in Jim Sperling, Victor Papacosma, and Sean Kay (eds.), *Limiting Institutions? The Challenge of Eurasian Security Governance* (Manchester, UK: Manchester University Press, 2003), pp. 144-165.
- “Managing Conflict in Post-Cold War Eurasia: The Role of the OSCE in Europe’s Security ‘Architecture,’” *International Politics*, Vol. 40, No. 1, 2003, pp. 75-100.
- “Strategic Arms Control Negotiations: SALT and START,” in Rudolf Avenhaus, Victor Kremenyuk, and Gunnar Sjostedt (eds.), *Containing the Atom: International Negotiations on Nuclear Security and Safety* (Lanham, MD: Lexington Books, 2002), pp. 31-71.
- “Negotiating Data: Reflections on the Qualitative and Quantitative Analysis of Negotiation Processes,” *International Negotiation*, Vol. 7, No. 1, 2002, pp. 67-85.
- “Prospects for Resolving the Transnistrian Conflict: Some Preliminary Suggestions (summary),” National Intelligence Council, Conference Report, *Resolving Conflicts in the Caucasus and Moldova: Perspectives on Next Steps*, 6-7 May 2002, pp. 25-27.
- “Bargaining and Problem-Solving: Two Perspectives on International Negotiation,” in Chester A. Crocker, Fen Osler Hampson, and Pamela Aall (eds.), *Turbulent Peace: The Challenges of Managing International Conflict* (Washington, DC: United States Institute of Peace Press, 2001), pp. 445-468.
- “Disintegrating States: Separating without Violence,” in Carnegie Commission on Preventing Deadly Conflict (I. William Zartman, ed.), *Preventive Negotiation: Avoiding Conflict Escalation* (Lanham, MD: Rowman and Littlefield, 2001), pp. 113-164.
- “An Evaluation of the OSCE’s Role in Conflict Management,” in Heinz Gärtner, Adrian Hyde-Price, and Erich Rieter (eds.), *Europe’s New Security Challenges* (Boulder, CO: Lynne Reinner, 2001), pp. 219-254.
- “The Organization for Security and Cooperation in Europe: Its Contribution to Conflict Prevention and Resolution,” in National Research Council, Committee on International Conflict Resolution, Commission on Behavioral and Social Sciences and Education (Paul C. Stern and Daniel Druckman, eds.), *International Conflict Resolution After the Cold War* (Washington, DC: National Academy Press, 2000), pp. 569-615.

- "Die Vereinigten Staaten und die KSZE/OSZE," *OSZE-Jahrbuch 2000* (Baden-Baden, Germany: Nomos Verlagsgesellschaft, Band 6, 2000), pp. 67-88; also published as "The United States and the CSCE/OSCE," *OSCE Yearbook 2000* (Baden-Baden, Germany: Nomos Verlagsgesellschaft, Vol. 6, 2001), pp. 63-81.
- "The US and the CSCE/OSCE," *Helsinki Monitor: Quarterly on Security and Cooperation in Europe*, Vol. 11, No. 2 (2000), pp. 20-36.
- "Strengthening the OSCE Capacity for Conflict Prevention and Security-Building," *Die Friedens-Warte: Journal of International Peace and Organization*, Berlin Verlag, Band 75, Heft 1 (2000), pp. 31-52.
- "The OSCE Role in Ukraine and Moldova," *Studien und Berichte zur Sicherheitspolitik*, Vienna, Austria, 1/2000, pp. 25-61.
- "How to Evaluate OSCE's Role in Conflict Management," in Dieter S. Lutz and Kurt P. Tudyka (eds.), *Perspektiven und Defizite der OSZE* (Baden-Baden, Germany: Nomos Verlagsgesellschaft, Band 123, 1999/2000), pp. 91-139.
- "New Approaches for Resolving Europe's Post-Cold War Conflicts," *Brown Journal of World Affairs*, Vol. IV, No. 1 (Winter/Spring 1997), pp. 155-167.
- "Two Paradigms of Negotiation: Bargaining and Problem Solving," *Annals of the American Academy of Political and Social Science*, No. 542 (November 1995), pp. 24-47. [Reprinted in Daniel Druckman and Paul F. Diehl (eds.), *Conflict Resolution*, Vol. IV. London: Sage Library of International Relations, 2006.]
- "French Perspectives on International Relations After the Cold War," *Mershon International Studies Review*, Vol. 38, Supp. 1 (April 1994), pp. 69-93.
- "From MBFR to CFE: Negotiating Conventional Arms Control in Europe," in Richard Dean Burns (ed.), *Encyclopedia of Arms Control* (New York: Scribner's, 1993).
- "The Changing International Environment and the Resolution of International Conflicts: Negotiations on Security and Arms Control in Europe," in Louis Kriesberg and Stuart J. Thorson (eds.), *Timing and the De-Escalation of International Conflicts*. Syracuse, New York: Syracuse University Press, 1991, pp. 31-57.
- "Arms Control and Arms Reduction: View I," in Victor A. Kremenyuk (ed.), *International Negotiation: Analysis, Approaches, Issues*. (San Francisco: Jossey-Bass, 1991), pp. 269-287.

- "Power Sharing Regimes and Strategic Arms Control," (with John Harris) in John M. Bryson and Robert C. Einswiler (eds.), *Shared Power* (Lanham, Maryland; University Press of America, 1991), pp. 341-363.
- "Mutual Security and Arms Reductions in Europe," in Richard Smoke and Andrei Kortunov (eds.), *Mutual Security: A New Approach to Soviet-American Relations*. (New York: St. Martin's Press, 1991).
- "Behavioral Aspects of Negotiations on Mutual Security" (with Daniel Druckman), in Philip E. Tetlock, Jo L. Husbands, Robert Jervis, Paul C. Stern, and Charles Tilly (eds.), *Behavior, Society, and Nuclear War*, Vol. 1. (Publication of the National Academy of Sciences.) Oxford and New York: Oxford University Press, 1989.
- "Negotiating Peace in Central America," *Negotiation Journal*, Vol. IV, No. 4 (October 1988), pp. 361-380.
- "Conventional Arms Control and the Nuclear Weapons Dilemma in Europe," in P. Terrence Hopmann and Frank Barnaby (eds.), *Rethinking the Nuclear Weapons Dilemma in Europe*. London: Macmillans; New York: St. Martin's Press, 1988, pp. 322-337.
- "Vulnerability, Uncertainty, and Priorities for Strategic Arms Control" (with J. Edward Anderson in Joseph Richard Goldman (ed.), *American Security in a Changing World*. Lanham, Maryland and London: University Press of America, 1987, pp. 152-189.
- "Conventional Arms Control and Common Security in Europe," *Arms Control Today*, Vol. 16, No. 7 (October 1986), pp. 10-13.
- "Third State Nuclear Systems: United Kingdom, France, China, India, and Israel," in "The Militarization of the Globe," Edward A. Kolodziej, Guest Editor, *National Forum*, Vol. LXVI, No. 4 (Fall 1986), pp. 8-13.
- "The Security Dilemma and Arms Control in Europe," in Eric Markuson and John Harris (eds.), *Nuclear Weapons and the Threat of Nuclear War*. (New York: Harcourt, Brace, Jovanovich, 1986).
- "The Path to No-First-Use: Conventional Arms Control," *World Policy Journal*, Vol. 1, No. 2 (Winter 1984), pp. 319-337.
- "Henry Kissinger as Strategist and Tactician in the Middle East Negotiations" (with Daniel Druckman), in Jeffrey Z. Rubin (ed.), *Dynamics of Third Party Intervention: Kissinger in the Middle East*. New York: Praeger, 1981, pp. 197-225.

- "From Cold War to Détente: The Role of the Cuban Missile Crisis and the Partial Nuclear Test Ban Treaty" (with Timothy D. King), in Alexander George, Ole R. Holsti, and Randolph M. Siverson (eds.), *International System Change*. Boulder, Colorado: Westview Press, 1981, pp. 163-188.
- "Bridging the Gaps: Problems and Possibilities for Agreement in the Vienna Negotiations on Force Reductions in Central Europe," in Karl E. Birnbaum (ed.), *Arms Control in Europe: Problems and Prospects*. Laxenburg, Austria: Austrian Institute for International Affairs, 1980, pp. 65-78.
- "Evaluating Arms Control and Disarmament Negotiations," in Vincent E. McHale, Barry B. Hughes, and Kenneth W. Grundy (eds.), *Evaluating Transnational Programs in Government and Business*. New York: Pergamon, 1980, pp. 142-165.
- "Communication and Bargaining in International Diplomacy," in Fred L. Casmir (ed.), *Intercultural and International Communication*. Washington, D.C.: University Press of America, 1978, pp. 579-613.
- "Asymmetrical Bargaining in the Conference on Security and Cooperation in Europe," *International Organization*, Vol. 32, No. 1 (Winter 1978), pp. 141-177.
- "An Application of a Richardson Process Model: Soviet-American Interactions in the Test Ban Negotiations, 1962-1963" (with Theresa C. Smith), *Journal of Conflict Resolution*, Vol. XXI, No. 4 (December 1977), pp. 701-726. [Reprinted in I. William Zartman (ed.), *The Negotiation Process: Theories and Applications*. Beverly Hills, Cal.: Sage, 1978, pp. 149-174.] [Reprinted in Daniel Druckman and Paul F. Diehl (eds.), *Conflict Resolution*, Vol. IV. London: Sage Library of International Relations, 2006.]
- "The Impact of External Stresses and Tensions on Negotiations" (with Charles E. Walcott), in Daniel Druckman (ed.), *Negotiations: Social-Psychological Perspectives*. Beverly Hills: Sage, 1977, pp. 301-23.
- "The Role of Debate in Negotiation" (with Charles E. Walcott and Timothy D. King), in Daniel Druckman (ed.), *Negotiations: Social-Psychological Perspectives*. Beverly Hills, Cal.: Sage, 1977, pp. 193-209.
- "The Impact of International Conflict and Détente on Bargaining in International Arms Control Negotiations: An Experimental Analysis" (with Charles Walcott), *International Interactions*, Vol. 2 (1976), pp. 189-206.

- "Identifying, Formulating, and Solving Puzzles in International Relations Research," in James N. Rosenau (ed.), *In Search of Global Patterns*. New York: Free Press, 1976, pp. 192-197.
- "Interactions and Perceptions in the Test Ban Negotiations" (with Timothy D. King), *International Studies Quarterly*, Vol. 20, No. 1 (1976), pp. 105-142.
- "The Bargaining Process in International Arms Control Negotiations" (with Charles Walcott), *International Interactions*, Vol. 2 (1975), pp. 63-64.
- "The Use of Events Data for the Measurement of Cohesion in International Political Coalitions: A Validity Study (with Barry B. Hughes), in Edward Azar and Joseph Ben-Dak (eds.), *Theory and Practice of Events Research*. London: Gordon and Breach, 1975, pp. 81-94.
- "Interaction Analysis and Bargaining Behavior" (with Charles E. Walcott), *Experimental Studies of Politics*, Vol. IV, No. 1 (1975), pp. 1-19. Reprinted in Robert T. Golembiewski (ed.), *The Small Group in Political Science: Two Decades of Development*. Athens, GA: U. of Georgia Press, 1978, pp. 251-261.
- "Bargaining in Arms Control Negotiations: The Seabeds Denuclearization Treaty," *International Organization*, Vol. 28, No. 3 (1974), pp. 313-343.
- "The Impact of Foreign Assistance on National Development and International Conflict" (with Davis B. Bobrow, Roger W. Benjamin, and Donald A. Sylvan), *Journal of Peace Science*, Vol. 1, No. 1 (1973), pp. 39-60.
- "Internal and External Influences on Bargaining in Arms Control Negotiations: The Partial Test Ban," in Bruce M. Russett (ed.), *Peace, War and Numbers*. Beverly Hills, Cal.: Sage, 1972, pp. 213-237.
- "The Effects of International Conflict and Détente on Cohesion in the Communist System," in Roger E. Kanet (ed.), *The Behavioral Revolution and Communist Studies*. New York: Free Press, 1971, pp. 301-338.
- "International Conflict and Cohesion in the Communist System," *International Studies Quarterly*, Vol. XI, No. 3 (1967), pp. 212-236.

Translations:

- Pierre Hassner, "Raymond Aron and the History of the Twentieth Century," *International Studies Quarterly*, Vol. 29, No. 1 (March 1985), pp. 29-37.

Consultancies and Other Professional Activities:

- Editorial Advisory Board, *OSCE Yearbook*, Institute for Peace Research and Security Policy, University of Hamburg, Germany, 2015-present.
- Board of Scientific Advisors, Austrian Institute for International Politics, Vienna, 2012-16.
- Editorial Board, *Journal of International Negotiation*, 2008-present.
- Korean National Diplomatic Academy, Instructor on Negotiation, November 2012 & 2014.
- Diplomatic Academy of Montenegro, Guest Lecturer, Summer School for Young Diplomats, July 2014 & 2015.
- UN University for Peace, Costa Rica: Lecturer on Negotiation, 1992 & 2013.
- Board of Advisors, International Peace and Security Institute, Washington, DC., Vice-Chair, 2009-2015.
- Lecturer at the International Peace and Security Institute's annual Symposium on "Conflict Prevention, Resolution, and Reconciliation," SAIS Bologna, 2010-17.
- Woodrow Wilson International Center for Scholars, Senior Fellow Selection Committee, 2009 & 2010.
- Advisory Board, Austrian Center for International Studies, 2004-2007.
- Public Member, US Delegation to the 1999 Review Conference of the Organization for Security and Cooperation in Europe, Istanbul, Turkey, 1999.
- Editorial Boards: *International Studies Review*, 1998-2002; *International Politics*, 1998-2006.
- US Institute of Peace (USIP) Training Program, 1998-2012: Training courses in negotiation and conflict resolution; developed on-line training for US participants to serve in OSCE missions and field activities (REACT).
- Council for the International Exchange of Scholars, NATO Fellowship Review Panel, 1992-94, 1999-2001.

USIP Review Committees, Jennings Randolph Peace Scholar and Grants, 1999; Jennings Randolph Senior Fellows, 2000 and 2005; Research Grants, 2017.

IREX Program Review, 1995, 1996, and 1998.

Internationales Zentrum, Eberhard-Karls Universität Tübingen, Representative of Brown University at the Annual Meetings, 1991-1997; coordinator and instructor for 1994 Summer Academy course on "The Future of European Security: Conflict Resolution and Collective Security in Europe," 1994.

Processes of International Negotiation (PIN) project, International Institute for Applied Systems Analysis (IIASA), Laxenburg, Austria; Clingendael Institute, The Hague, Netherlands, 1988-present.

Pew Faculty Fellow in International Studies, John F. Kennedy School of Government, Harvard University, 1992.

United Nations Development Programme and United Nations Economic Commission for Latin America: conducted workshops on "Theory and Practice of International Negotiation" for diplomats in Chile (1984), Mexico (1986-91), Costa Rica (1987-89), Guatemala (1987-88), Uruguay (1987-89), Brazil (1989-90), Argentina (1989-90), Paraguay (1990).

Harvard Negotiation Program: Faculty Seminar on Negotiations, 1985-1988.

Common Security Programme, Adderbury, Oxfordshire, England: consultancy on East-West cooperative security in Europe, 1985-1987.

Salzburg Seminar, Salzburg Austria: Faculty member for session on "European-American Relations," 1983.

International Peace Academy: conducted workshop on "Theory and Practice of Mediation in International Conflicts," Schloss Laudon, Vienna, 1980.

U.S. International Communications Agency, Washington, D.C.: Lecture tours on SALT II and on European Arms Control to Vienna, Austria; Paris, France; Budapest, Hungary; and Belgrade and Zagreb, Yugoslavia, 1979.

Mathtech, Inc.: conducted research on international negotiations, 1976-1979, Bethesda, Maryland.

Midwest University Consortium for International Activities, Lansing, Michigan: conducted research on "Monitoring and Modeling Development Performance and the Impact of External Assistance," 1970-1973.

Awards and Fellowships:

“Best Paper Award.” Special Jury award, Negociacion Bienale, Paris, 2016.

Ladd Hollist Award for Distinguished Volunteer Service to the International Studies Association, 2006.

Fulbright Visiting Professor of International Relations, Diplomatic Academy – Vienna, March-June 2005.

Senior Fellow, Woodrow Wilson International Center for Scholars, Washington, DC, 2004-2005.

Jennings Randolph Senior Fellow, US Institute of Peace, Washington, DC, 1998.

Fulbright Senior Research Fellowship to the Organization for Security and Cooperation in Europe, Vienna, Austria, 1997-98.

Vice President, International Studies Association, 1991-92

Master of Arts *ad eundem*, Brown University, 1986.

Fulbright-Hays Senior Lecturer, Belgium-Luxembourg, 1982-1983: College of Europe, Bruges, Belgium, and the Institut des Etudes Européennes, Université Catholique de Louvain, Louvain-la-Neuve, Belgium.

McKnight Faculty Fellow, Salzburg Seminar, Salzburg, Austria, 1982.

Fulbright-Hays Research Scholar to Belgium-Luxembourg, 1975-1976: research on "East-West Relations and Cohesion in NATO and the Warsaw Pact: The Case of Negotiations in the Conference on Security and Cooperation in Europe and on Mutual and Balanced Force Reductions in Europe."

NATO Research Fellowship, Belgium and Western Europe, 1975.

Research Associate, Carnegie Endowment for International Peace, Geneva, Switzerland, 1974: conducted research on the Conference of the Committee on Disarmament and Conference on Security and Cooperation in Europe.

Foreign Languages:

French, very good.

German, fair.

Spanish, fair.

Italian, fair

Minimal acquaintance with Russian, Dutch/Flemish.

Teaching at SAIS (2008-19):

Principles and Practices of Conflict Management
Conflict Management Field Trip: Cyprus, Kosovo, Mindanao, Tunisia,
Nagorno-Karabakh, Colombia, Sri Lanka, Ukraine, and Korea
International Bargaining and Negotiation
Conflict and Cooperation in International Relations
Security Negotiations
Capstone Paper Research Seminar
Conflict Management and Negotiations (Global Policy Program)

Administrative and Committee Assignments:

Johns Hopkins University, School of Advanced International Studies:

Director, Conflict Management Program – 2008 – 2015

Visiting Professor, SAIS Europe Centre, Bologna, Italy, spring 2013

Academic Board, 2008 – 2015

Curriculum and Standards Committee, 2012-2015; chair, 2012-14

Ph.D. Committee, 2008 – 12

Admission Committee, 2008 – 10

International Relations Committee, 2008 – present

Finance and Budget Committee, 2009 - 2012

Search Committees:

Assistant Professor Search, 2013-14, 2014-15

Assistant Professor of Energy, Resources and Environment, 2011-12

Barnard Schwartz Chair in International Political Economy, 2010-11

Director of International Development Program 2009-10

Visiting Scholar Committee (Chair), 2009-10

Brown University:

Political Science Department:

Department Chair, 2005-2008

Thomas J. Watson Jr. Institute of International Studies:

Faculty Executive Committee, 1987-2004.

Research Director, Program on Global Security (until 1996 Center for Foreign
Policy Development), 1994-1997, 1998-2004; Acting Director, 1993-94;
Research Associate, 1985-93.

Principal Investigator, Research Project on “Reintegration and Disintegration in the Former Soviet Union: Implications for Regional and Global Security” and "Managing Disintegration in the Former Soviet Union: Can Deadly Conflicts Be Prevented?", 1993-2003, supported by Carnegie Corporation of New York, Program on the Prevention of Deadly Conflicts, and the US Institute for Peace.

Director, International Relations Program, 1985-1994.

Acting Director, Institute for International Studies, 1988-89.

University-wide:

University Resource Committee, 2005-2007

Tenure, Promotion, and Appointments Committee, 2003-2004

Committee on Faculty Reappointment and Tenure (ConFRaT), 2001-2003.

Graduate School Council, 1999-2001.

Faculty Executive Committee: Chair of the Brown Faculty, 1994-95; Vice Chair and Chair of the Grievance Mediation Subcommittee, 1993-94; Past Chair and Faculty Representative on the Academic Council, 1995-96.

Acting Director, Office of International Programs and Associate Dean of the Faculty, 1990-91.

Committee on Educational Legislation, 1986-1989; Chair, 1988.

Office of International Programs Advisory Committee, 1986-1990; 1993-2004; Chair, 1988-90.

Fulbright Campus Screening Committee, 1988-1990.

Brown Program in France, Campus Director, 1988-89.

Professional Associations:

International Studies Association:

Best Book of the Decade Award Committee (Chair), 2008-10.

Program Co-Chair: Joint convention of the International Studies Association and the Central and Eastern European International Studies Association, Budapest, June 2003.

Program Co-Chair, Joint convention of the International Studies Association and the Standing Group on International Relations of the European Consortium for Political Research, Vienna, September 1998.

Editorial Board, *Mershon International Studies Review*, 1994-1997;
International Studies Review, 1998-2002.

Nominations Committee, 1996-97, 1985-86

Ad Hoc Committee on the Executive Headquarters, Chair, 1993-94

Vice President, 1991-92.

Transition Committee, Chair, 1986-89.

Editorial Advisory Board, *International Studies Quarterly*, 1985-1988.

Editor, *International Studies Quarterly*, 1980-85.

Program Co-Chair, 1979 annual convention, Toronto, Canada.

International Political Science Association

International Association of Conflict Management

American Political Science Association

Arms Control Association